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No. 17

Pincher Creek Farmers Grasp Practical Plan of Co-operative Marketing

By D. A. Stringer

"I spend all my time, all of my energy, and every cent of my money (many dollars each day) in production, but the time, energy and money invested in selling or marketing my produce has been practically nil. I've left that for the other fellow to do, and paid dearly for it. Would it not be a sane policy to pay more attention to marketing—to follow the example of all producers of finished products who make a specialty of the study of marketing conditions, and of scientific marketing?"

Building From the Ground Up

The question was raised by a Pincher Creek farmer, and seven Locals of the U.F.A. in the Pincher Creek district have answered it in the affirmative, and have organized and secured incorporation under the name of "The Pincher Creek Co-operative Association of the U.F.A., Limited." The Pincher Creek farmers, yes, the business men of the district too, have grasped a practical plan of co-operative marketing out of the ashes of past failures. They have organized to study the heart of their problems. They are building from the ground up, they can't leave it to George or someone else. The speculator, manufacturer, miller and broker are not interested in the industry; margins of profit are what they want. The farmers, the growers, know that they are the fellows whose every last cent is in the farm property and equipment. All their labor is in the production; every hope is in their farms—it is they who must think of agriculture as an industry. They realize this clearly.

This co-operative marketing association is of the farmers, by the farmers, and for the farmers, and if properly managed cannot fail to bring more money to the farmers; and, more than this, it will promote and bring to realization better homes and better lives for the men and women whose interests it serves.

Two Forms of Co-operation

It may be of interest at this point to make the necessary distinction between two forms of co-operation—consumers' and producers'. The English and Scottish Wholesale Co-operative Societies, as well as the many retail co-operative stores, are consumers' organizations. They were originated for consumers' purposes, and have carried out consumers' ideas. They sell for local consumption. Great Britain, in the wholesale society, has the greatest consumer co-operative association in the world. It is under this form of co-operation that the fundamental principles of patronage dividends, the selection of stockholders and of one man one vote have been developed.

Although co-operative marketing is somewhat younger than consumer co-operation, particularly on this continent, it is of interest

The launching by the Pincher Creek farmers of a form of co-operative marketing based upon the successful experience of the farmers of California and other Pacific Coast States is a matter of more than usual significance. "The Pincher Creek Co-operative Association of the U.F.A., Ltd." was recently established by seven U.F.A. Locals. The article published on this page may be helpful to Locals in other districts where the formation of co-operative marketing associations is contemplated. To take charge of this important undertaking the Pincher Creek association has obtained the services of D. A. Stringer, who has resigned from the position of Western superintendent of the farm machinery and supplies department of the United Grain Growers, Limited, in order to manage the association.

to note that nearly every civilized country in the world has had co-operative marketing by the farmer for more than two generations. The United States and Canada happen to be the two backward ones. In Denmark, co-operative marketing of farm products has been practiced for more than fifty years, and from 85 per cent to 90 per cent of the livestock, poultry and dairy products pass through the farmers' own organizations.

Essentials for Success

Farmer co-operation in marketing has been carried on successfully in California and other Pacific coast States during the past fifteen years. It is this form of co-operation that the U.F.A. Locals of the Pincher Creek district are about to put into practice. They realize that successful marketing, in general terms, must take into account:

1. Supply—our own and others' production.
2. Demand—available markets for our produce in competition with others.
3. Credit conditions to govern terms of sale and shipment.
4. Distribution or delivery of crops upon these markets.
5. Transportation facilities.

No man or organization can market anything successfully without a practical knowledge and full consideration of the above essential matters. The farmer is alive to the fact that the marketing of products calls for the knowledge of the specialist, and is anxious to obtain the services of specialists to undertake this work. When he hires a specialist he does not feel that he has given up any personal liberty or self-reliance.

Merits of Group Marketing

Group production and group marketing have proved their immense superiority over individual production and individual marketing. This has for many years been recognized in manufacturing, but for a long time the farmer believed that because his father and his father's father had always produced and marketed individually, he must himself be an individualist in distributing and marketing. But the time is now past when every farmer produced his own meat, butter and eggs, and exchanged or bartered them for other food or other necessities, without the intervention of the middleman. Today, well organized combines and mergers can take the farmer's products almost at their own prices. The price paid to the farmers usually has no relation to the farmer's cost of production.

On the other hand, the manufacturer undertakes his cost first, then names his selling price. (Continued on page 10)



D. A. STRINGER,
Manager of "The Pincher Creek
Co-operative Association of the
U.F.A., Ltd."

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SUBSCRIPTIONS.

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We will not knowingly accept any other than reliable advertisements, and no advertisements for liquor, tobacco or speculative investment schemes will be published. Our readers will oblige us greatly if they will advise us promptly should they have any reason to doubt the reliability of any advertiser making use of "The U.F.A."

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We allow no discount for time or space on display advertising. To ensure insertion, all changes of copy and new matter must be in our hands 3 days in advance of date of publication. Reading matter advertisements will be marked "Advertisement."

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No. 17

EDITORIAL

Shortly after the Federal election of December last the farmers' elected representatives, in conference at Saskatoon, were invited to adopt a policy which sooner or later must have led to fusion with one of the old political parties.

The invitation was not accepted. At a later date the farmers' representatives were invited to start a movement of their own—a new political party, in structure identical with the old. This proposal has not materialized.

During the past few months, however, and particularly within the past few weeks, the talk of fusion has been revived. It has been reported that definite proposals of amalgamation, partial or complete, will shortly be laid before the farmers' representatives. And while the services of a portion of the party press have been enlisted in the furtherance of fusion propaganda, these reports have neither been confirmed nor denied by the reputed principals in the negotiations.

The time has manifestly come when these principals must declare themselves, publicly, plainly, without equivocation. If those among them who were elected as farmers' representatives should decide to sever their connection with the organizations which were instrumental in electing them, and immediately to seek re-election as candidates of the political party now in office, they will be within their rights in doing so. But the serious confusion and perplexity which has been occasioned among the farmers by past months of uncertainty cannot be allowed to continue. A conference of the elected representatives will be held in Winnipeg on November 10th. The members owe a duty to the people, in whom ultimate responsibility rests, to obtain at this conference a complete disclosure of what has taken place. Propaganda must give place to information.

Resolutions received by "The U.F.A." from conventions now being held throughout the Province indicate that Alberta farmers are determined to preserve the integrity of their organization as a group in active politics, and that they are uncompromisingly opposed to fusion with any political party, old or new. Press reports from Saskatchewan reveal strong opposition to fusion among the farmers of the neighboring Province. There has been no report to date, so far as can be gathered from newspapers to hand, of any constituency organization in Canada having endorsed them.

Neither fusion nor the creation of a new centralized party machine has been demanded by the people. No elected member, so long as he continues to be a representative of the organized farmers, is entitled to commit himself to a com-

plete reversal of the plan of democratic action he was elected to maintain as the adoption of either one of these proposals would involve.

EDITORIAL NOTES

Without undue disparagement of the anti-Wheat Board literature of various kinds with which Alberta is being flooded, it may be said that this literature would be more enlightening if it carried the name and address of the group of philanthropists who have generously provided the funds to ensure its publication and circulation. But possibly these gentlemen, who wish to save the farmers from the evils of a national wheat marketing system, are excessively modest and hypersensitive.

The Calgary *Albertan* says: "There is no place in the Government, or in the administration, for any political party." The *Albertan* is right. The political party system is dead, and there is no place for a political party anywhere except in the grave of the past.

The creation, by men who were elected through the instrumentality of democratic organizations, of a new party machine on the old plan, controlled from the top, will not be tolerated—at least not by the farmers.

An Edmonton newspaper which for many years has been an unwavering opponent of the organized farmers has distributed approximately 100,000 copies of a four-page supplement attacking the Wheat Board plan. If anyone should ask "Who paid for them?" that would be a perfectly legitimate question. The public should know who its benefactors are.

The Manitoba *Free Press* protests on principle against the guidance of an elected representative by the people who elected him and to whom he is responsible. The *Free Press* prefers the party system, under which the elected member is controlled from the top by the party machine, the party machine in turn being controlled by the financial-industrial interests which supply the party funds. In the U.F.A. the function of the elected member is advisory leadership. The people supply the funds and he is responsible to them.

No small group of men, even though they be elected members, are entitled, as the sequel to negotiations to which no one but themselves have been parties, to reverse the plan of

(Continued on page 4)

The Problem of Wheat Marketing

President Wood Answers 26 Questions Submitted by Basmane Local

In a recent letter to President Wood the Basmane Local submitted 26 questions in reference to the problem of wheat marketing. At the request of the Basmane Local the letter, together with Mr. Wood's answers to the various questions, is published below. These answers have been endorsed by the Executive Committee of the U.F.A.

Basmane, Alta., Sept. 4, 1932.
Mr. H. W. Wood,
President of the U.F.A.,
Calgary, Alberta.

Dear Mr. Wood:—

The Basmane Local of the U.F.A., in the interest of further discussion of the proposed Wheat Board plan endorsed by the last U.F.A. Convention and the substitute recently enacted, submits to you and your Executive Board the following questions which we would be pleased to have answered by you in our official organ, 'The U.F.A.', and in 'The Grain Growers' Guide':

Question 1.—Will you please quote that part of the British North America Act which vests in the Provinces, aside from police powers, the power to revoke the individual right of contract?

Question 2.—Please quote, verbatim, the opinion of your legal department covering the preceding question.

Answers to Questions 1 and 2, by James Muir, K.C., LL.D., Counsel:

"Re: British North America Act (1867)

"We are asked to quote that part of the above act which vests in the Province aside from police powers, the power to revoke the individual right of contract, and to give our opinion covering the question.

"Our constitutional law being governed by the above act, where the written text is explicit it is conclusive, but where it is ambiguous recourse must be had for its interpretation to the context and the scheme of the whole act, and in Canada, as in the United States, it must be developed and applied with the assistance of the courts; and as the courts in both countries have refused to deal with abstract questions their decisions are limited to the law applicable to the particular case before the court, and as after 100 years under the United States constitution new questions to be decided upon still arise and have to be decided, it would be at least very venturesome to lay down any general rule, and an opinion even on a specific case might require a great deal of careful consideration and any opinion might have to be given with hesitation.

"Among the 16 subjects appropriated to Provincial Legislatures under Section 15 in these words are 'Property and Civil Rights' and contracts would certainly be included, and if there were nothing more to be considered no conflict would arise between the Dominion and the Province as to their respective legislative powers. There is, however, the express exception of 'Bills of Exchange and Promissory Notes,' which are expressly made subject to Dominion legislation.

"The following subjects are also subject to Dominion legislation: 'Bankruptcy,' 'The Regulation of Trade and

GREATEST HOPE IN COM. PULSORY BOARD

"I believe that our greatest hope for the efficient sale of our wheat in the immediate or near future lies in the establishment of a compulsory Wheat Board, and that we should look directly to the three Provincial Governments for the primary legislation to that end. The Provincial Governments can ask the Federal Government to give the supporting legislation, if any, that may be necessary. If this Wheat Board system is established, I hope it may eventually be merged into a voluntary pool."—President Wood in answer to a question by Basmane Local.

Commerce,' 'Banking,' 'Copyright and other subjects in which legislation respecting 'Civil Rights and Property,' to which contracts belong, are involved.

"As each of the Provinces has the same legislative powers, those powers are also limited by the territorial limits of the Province. The Dominion Government has also power to pass laws for the 'general peace, order and good government of Canada,' and in such legislation at least incidentally property and civil rights would be involved. Under a written constitution it must have been foreseen that sharp and definite distinctions between the various Provinces, and the Dominion could not be attained and that some of the classes of legislation assigned to the Provincial Legislatures unavoidably ran into and are embraced by some of the classes of subjects allotted to the Dominion and hence the difficulty in determining the legislative powers of the Provinces even in specific cases, and the necessity of using general terms. We may add that when once it has been determined that the particular contract comes within the field of Provincial legislation, the power to legislate is absolute, and in such cases the Legislature may prohibit, cancel, modify and regulate all such contracts, and as to property may even expropriate private property without compensation to the owner.

"We hope that to some extent, at least, we have answered your questions and at any rate have shown some of the difficulties that surround them.

Yours truly,

By-James Muir."

Question 3.—Is it not true that a majority of farmers of Manitoba, closer to market and with lower freight rates and hence better able to take advantage of the higher grain prices usually obtaining in the opening market season, are averse to a compulsory pool?

Answer to Question 3.—The U.F.M. Convention decided in favor of a Wheat Board. In the controversy over the Wheat Board it was frequently asserted by its opponents that the Manitoba farmers were opposed to it, but I have found no evidence among the farmers themselves to support this assertion. I believe they are in favor of a Wheat Board.

Question 4.—Without the co-operation of Manitoba farmers, what show have we to stabilize the wheat markets of the world? Or even with Manitoba included?

Answer to Question 4.—I am not clear as to just what is meant by "to stabilize the wheat markets of the

world." If you mean a condition under which the price of wheat will fluctuate but little from time to time, we are now rapidly approaching that condition. That condition will be reached when the price of wheat sinks to a level just above its stock food value. This, I might say, is not what the advocates of the Wheat Board were trying to accomplish, but rather what they were trying to prevent. They wanted a marketing system by which the flow of wheat would be controlled, and sales negotiated on the basis of its human food value.

Question 5.—Since the records of the United States Grain Growers, Inc., Chicago, Ill., show that less than one per cent. of their 60,000 members could be induced to sign a compulsory pooling contract, what evidence have you, in the absence of a direct referendum based on thorough discussion in your Locals, that a majority of Canadian producers favor a compulsory pool?

Answer to Question 5.—That the wheat producers of the three principal wheat producing Provinces, viz., Alberta, Saskatchewan and Manitoba, want a Wheat Board is evidenced by their actions in passing resolutions to that effect in their Annual Conventions, as well as resolutions passed by Locals. It is also evidenced by word of mouth wherever I have come in contact with them, also by individual letters.

Question 6.—Granting the initiative and referendum as one of the cardinal principles of the Progressive party, why was not a referendum secured direct from your Locals on the question of creating a compulsory pool, and prior to holding our last Annual Convention?

Answer to Question 6.—I was under the impression that the initiative was always in the hands of the Locals, and that it was continuously being exercised. The machinery of our organization functions for that purpose. Conventions are for the purpose of giving expression to the results of their initiatives, and to take united action regarding them. It is true that frequently a Local, after initiating something, has it referred to the other Locals as a suggestion. The Executive Committee may do the same, but there is no use with authority autocratically to refer a thing to the Locals and say it shall be decided by a popular majority.

Question 7.—Is it not true that the Convention resolutions favoring a compulsory Government Wheat Board, passed by the Annual Conventions of Manitoba, Saskatchewan and Alberta, were the direct result of the effort and influence of yourself, Mr. C. Rice-Jones, and Mr. J. H. Musselman and Mr. Norman Lambert; and that a majority of Locals prior to these Conventions did not instruct their delegates to vote for such a plan?

Answer to Question 7.—I advised the U.F.A. Convention that in my opinion a compulsory Wheat Board with James Stewart at the head of it was a perfectly safe proposition. I do not know what influence this opinion had on the decision of the convention. I do not know what influence, if any, Mr. Rice-Jones, Mr. Musselman, or Mr. Lambert

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U.F.A. Executive Decides Upon Drastic Curtailment of Services

Heavy Reduction in Revenue Due to Falling off in Membership During Current Year Seriously Handicaps Organization

The Central Executive of the United Farmers of Alberta met at the Central Office, Calgary, October 19th-21st. The meeting lasted three days. This was the fourth meeting of the Executive since the Convention. More than half the time of the meeting was occupied by consideration of the financial affairs of the Association which have become serious owing to the very large falling off in membership.

Only 15,000 Paid up Members

Up to September 30th only 15,000 members, men, women and juniors, were paid up for 1922, as compared with nearly 38,000 for 1921. Notwithstanding the increased fee, therefore, the Association is faced with a seriously reduced revenue. In fact, the membership fees received for 1922 up to the end of September amounted to \$28,490, as compared with \$38,979 for the full year 1921, excluding life memberships, or an actual decrease in revenue from membership fees of \$9,390. Out of this \$28,490, a sum of \$7,000 net has been paid to the support of the newspaper, as a portion of each subscription was earmarked for this purpose. On the basis of 26,000 circulation, \$10,000 net of association funds will be required for the support of the newspaper before the end of the year. The revenue available for organization expenses and the upkeep of the Central Office has fallen almost \$4,000 short of meeting the current expenses.

The educational assessment received from the United Grains Growers Limited amounting this year to \$4,850.75 has been applied entirely to decrease the loan of \$9,000 which was secured last year to meet the extraordinary expenses thrust upon the organization contingent upon the Provincial and Federal general elections, in addition to the Medicine Hat by-election. While the constituents are organized to finance their own election expenses an immense amount of extra organization work was demanded by the membership throughout the Province in preparation for these contests.

Fall Board Meeting Postponed

As a measure of economy it has been decided to postpone the usual fall Board meeting until just prior to the Annual Convention. This was one of the recommendations made by the Board members in response to a request for suggestions to assist the Executive in dealing with the situation, a number of other valuable suggestions being made.

The Secretary advised the Executive that in addition to reductions in the staff of the Central office already made, members of the staff had made voluntary sacrifices which represented, on a yearly basis, \$2,500.

Services Must Be Curtailed

After considering a report on the work of the Central Office presented by the Secretary, the Executive decided that the services being rendered by the Central Office must be curtailed sufficiently to bring the expenditure within the revenue available from membership dues. The policy of the Executive on the situation

was expressed in the following resolution: "Resolved that it is the policy of the Executive to have the expenditure of Central Office kept on the basis and safely within the limits of the income derived from the annual membership dues, and that the Executive appoint an advisory committee to confer with the Central Secretary in making necessary changes and readjustments in carrying out this policy, and in all matters of increasing the expenditure. In case of disagreement the matter at issue shall be referred to the Executive Committee. Further be it resolved that Mr. Scholefield be appointed as said committee."

Responsibility for Organization

To meet some of the more pressing obligations the Secretary and Mr. Scholefield were empowered to raise a loan of \$2,000 and if necessary to do so to hypothecate the available security of the Association. The Secretary was also instructed to advise all Directors and organizers that on account of lack of funds the Central office could not take any responsibility for paying expenses for organization work until further advised.

The other business dealt with at the meeting included the following matters: Annual Convention January 16th to 19th

It was decided that assuming satisfactory arrangements could be made, the Annual Convention would take place in Edmonton in accordance with the usual policy of alternating between Edmonton and Calgary, the Convention dates to be January 16th to 19th.

The Secretary was authorized to arrange for convention hall, and also to continue his efforts on behalf of the Association to secure from the Canadian Passenger Association a rate of fare and one-third for the Convention as against the rate now in effect of fare and one-half.

Secretaries' Conference

It was decided that a Secretaries' Conference be announced for Tuesday, November 21st, to be held in Calgary, and that the pooling of rates be left to the decision of the Conference. It was understood that the entire travelling expense would be borne by the delegates.

Financial Year

The Secretary suggested change in financial year to end November 30 instead of December 31st to enable the financial statement to be sent to Locals before the Convention, the Convention year to remain as at present. This suggestion met with approval, but will require a Constitutional Amendment to be passed by the Convention.

Stamp Tax

Sears-Berrington: The Secretary was instructed to draw attention of the Federal Members to the working out of the stamp tax.

Seasonal Indemnity

A number of resolutions were read dealing with the seasonal indemnity paid to members of the Provincial Legislature. The Executive were of the opinion that

this was not a matter for Executive action.

Representatives

President Wood was appointed the representative of the U.F.A. to the Municipalities Convention, Miss Kidd to the Social Service Convention and Mr. Sears to a conference on the Wild Lands Tax. Mr. Scholefield was appointed to represent the U.F.A. in the matter of administration of Estates.

Song Book

Mr. Scholefield reported that the Canadian Council committee on song book had decided that it was desirable to make a compilation of about 150 songs but on account of the low state of finances the matter had been postponed.

Livestock Committee

Livestock matters, including consideration of the trailing laws and the fee charge imposed by the railways for cleaning cars, were referred to Messrs. Sears and Berrington, who were appointed by the President as a Livestock Committee to look after the Southern and Northern portions of the Province respectively.

Tanneries

Scholefield-Berrington: That the Executive ask the Minister of Agriculture to have tanneries included in the Produce Act.

Is It Worth While?

(Contributed)

Is it worth a few dollars to keep your boy and girl at home?

Surely; then get busy and get them into your Local.

Follow up by assisting to make your Local a social centre in the community.

Make your community a livelier place, and your children will stick.

Remember the U.F.A. is not a balloon. It can't operate on air. Your money is needed.

Do you believe in Co-operation?—What a question!

Of course you do, your fees are going to be paid at the next meeting of your Local.

The man who does not believe in Co-operation does not believe in progress.

He is usually a social porcupine, whose quills are constantly set to puncture any and every worthy movement.

Centuries ago there roamed the earth animals of tremendous size, ferocious, heavily armoured and otherwise equipped with weapons of offense and defense. Today they are extinct. Why? They worked alone.

They refused to Co-operate. They were of the individualistic type.

Don't you think we had better watch?

"There can be few people who fail to realize the provincial nature and the dangerous instability of our present political and economic system, and will tender who believe with the Socialistic idealists that profit-hunting 'go as you please' will guide mankind to any haven of prosperity and happiness. Great rearrangements are necessary, and a systematic legal subordination of personal self-seeking to the public good."—W. G. Wells in "The Outline of History."

The Provincial Secretary's Page

Information For Officers and Members.

SECRETARIES' CONFERENCE

NOVEMBER 21st

A conference for secretaries of Locals of the United Farmers of Alberta will be held in the Sandstone Hall, Calgary, on Tuesday, November 21st next, commencing at 9:30 a.m. All U. F. A., U. F. W. A. and Junior Locals are urged to arrange for their Secretary to attend this conference, which is called not to discuss the important questions affecting farmers as a class such as are taken up at the Annual Convention in January, but to discuss the work of the Locals, dealing especially with such matters as: "How to make the meetings interesting," "How to carry on the Local," "How to make a successful Local," "How to retain old members," "How to get new members," "How to interest the women members," "How to interest the Junior members."

Belongs Entirely to Locals

This conference belongs entirely to the Locals themselves. It is a means whereby their secretaries can, by meeting with other secretaries, get ideas which will be helpful in the work of the Locals. If the secretary is unable to attend the Local is urged to send another representative who will carry back ideas to the Local.

The secretaries' conferences were started in 1917 in accordance with a desire expressed by the secretaries who were delegates to the Annual Convention of that year. No secretaries' conference was held in 1921 on account of the Provincial and Federal elections.

In connection with the short course held at the University of Alberta last March, a meeting of secretaries and others present was held, which proved very profitable in the ideas brought forth. This meeting expressed unanimous desire to have the conferences continued each year, preferably in two sections, Edmonton and Calgary. The conference called for November 21st in Calgary is therefore in line with the expressed desire of the secretaries' conferences in previous years.

U.F.G. Annual Meeting and Live Stock Conference

The date, November 21, has been chosen on account of the fact that special convention rates will be in force during that week in connection with the annual meeting of the United Grain Growers, Limited, which will be held in Calgary on the 23rd and 24th of November. In the same week, on Wednesday, November 22, a conference will be held in the Forest Hall, Calgary, called by the United Grain Growers, Limited, to discuss improvement of livestock markets by extending co-operative livestock shipping to markets in Eastern Canada and the United States. A plan which has been worked out by the Livestock Department of the United Grain Growers, Limited, will be submitted to the meeting for discussion and, if thought desirable, approval. All secretaries of U.F.A. Locals as well as representatives of livestock shipping associations, or individual shippers and delegates to the annual meeting of the United Grain Growers, Limited, are invited to attend this livestock conference.

The convention rates in effect will per-

ACCOUNTING OF POLITICAL FUNDS

At the last meeting of the Central Board the Provincial Secretary was instructed to notify each of the Federal Constituencies of the conditions under which Central Office will continue to handle the accounting of political funds. The President and Secretary of each Federal Constituency Association have been written fully in this connection, and each Constituency has been requested to notify Central Office without delay whether they wish Central Office to continue this work on their behalf.

mit secretaries and others to spend the entire week in Calgary if desired. Tickets on the standard certificate plan will be available at railway stations on Friday, November 17th. All standard certificates issued on November 17th or any other time after that date up to November 21st will be valid and accepted by the railway company when properly signed and endorsed, allowing of a return journey being made at half of the one way fare up to the night of the 21st.

Arrangements have also been made whereby, if it is more convenient for delegates to travel on two different lines of railway to save time, they can do so by taking two tickets and getting a standard certificate each time.

The question as to whether the rates shall be posted or not will be left entirely to the delegates, but the entire travelling expense must be borne by the Locals.

EVIL OF DRUG TRAFFIC

A resolution passed by the annual convention of the Lacombe U.F.A. Provincial Constituency Association requests the Provincial and Dominion Governments to use all means in their power to stop the drug traffic, which the resolution asserts is a growing evil, and menacing particularly the youth of the country.

CAPPON DISTRICT ASSOCIATION

A rally day will be held by the Cappon District U.F.A. Association at Spring Valley on November 17th. Several speakers will be present.

SASKATCHEWAN CONVENTION

The Saskatchewan Grain Growers' Association announces that their Annual Convention has been set for January 25-28. The Convention date has been changed from its usual time about the middle of February, and commences the week after the U.F.A. Convention.

Another interesting feature in connection with this announcement is that the Saskatchewan Convention will open on a Friday morning and continue over the weekend until Tuesday night. This seems to be quite a new departure in convention arrangements.

U.F.M. CONVENTION JANUARY 8th

The Annual Convention of the United Farmers of Manitoba will be held from January 8th to 12th, inclusive.

A convention of the South Rand Hills U.F.A. District Association will be held at the Lacombe School November 2nd.

The Lacombe U.F.W.A. will serve free lunch to delegates and visitors, and the convention will be called at 1 p.m. E. J. Garland, M.P., and G. A. Forster, M.L.A., will speak.

A recent meeting of the Western U.F.A. Local passed a resolution of sympathy with the family of the late Archie H. Jones, who had died lately suddenly. Over one hundred members of the Local attended the funeral in a body, and, on invitation from the minister in charge of the funeral service, John H. Harte, spoke briefly of the splendid work that had been done by Mr. Jones for the organization and for the community.

EDITORIAL NOTES

(Continued from page 3)

democratic action which the farmers adopted when they decided to take political action.

Will Quebec Lead Canada?

The following extract from a letter received by President Wood from a man in Quebec will give some idea of how the people everywhere are thinking, in contrast with some of our so-called leaders who are seeking political preferment, and are carrying on active distortions with the people's mind body called partyism. As a voice out of the depths of Quebec, where the farmers are supposed to be hopelessly unorganizable and the people pledged to hold an eternal wake over the corpse of partyism, this letter is exceedingly refreshing. Who knows but that an awakened Quebec may yet lead a real progressive force into real progressive action?

The following is the extract referred to:

"Do I understand that the Western farmers' unions are about to join the Liberal party in Ottawa? In my humble opinion it would be a mistake for the following reasons:—

"1. You would lose your identity and become Liberals.

"2. You would lose the confidence of United Farmers in other provinces.

"3. You have as far done exceedingly well, obtained much from the government while you were in the opposition. You would not have gotten as much had you been with the Liberals; and your task is not, by far, accomplished.

"Both the Liberal and Conservative parties are still the valets of manufacturers, traders and financiers of all kinds, including companies with watered stock, etc., sucking the life blood out of the Canadian people. How could you help to relieve them?

"Mr. King is at present at loggerheads with the Quebec Liberals, and he could not count on them.

"Our Provincial Government has been in power, with no efficient opposition, during 25 years, and is rotten to the core. It will soon die of old age. The same financial crowds ruling at Ottawa are complete masters in Quebec.

"The Quebec farmers will organize, and along with farmers in the Maritime Provinces and in Ontario, would give you a majority which would enable you to advance considerably the general interest of Canada's population."

4 1/2 %

Thrift



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When shipping poultry, keep the poor little birds until they are in better condition. We loan cages to ship us.

Send dressed hogs and mail to us. We pay cash for all produce.

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CALGARY

The U.F.W.A. and Juniors

AN INVITATION TO PROSPECTS.

Are you willing to form a Junior branch of the U.F.A. in your district? Are you anxious to become a part of our great farmers' organization which is today claiming the attention of so many people? Would you learn the advantages gained through your affiliation with the farmers' movement? Are you ready to accept the invitation which has so often been sent out—to join our forces and march onward with us?

Our U.F.A. organization aims to promote a higher standard of rural life, and can only do so by united effort. Try to get every boy and girl in your district interested in the part they can play in shaping the destiny of our Dominion. Teach them that every one of them has an important part to play in the life of the nation. Think of the excellent opportunity you young people will have to work together—to help build up a happy, wholesome life. Remember you are not struggling alone alone, but every farm man, woman, boy and girl in the Province is willing, and anxious, to help you in every possible way. The field we know is (nearly) as large—our numbers few, so our call goes out to you as "come over and help us." I feel confident that as you become familiar with our aims and objects, your interest will increase, and you will be glad for having added another "strong" link to our chain.

Following is a list of our Junior Directors, who will be only too willing to help you become organized.

Montreal—Fred Hartwick, Nanton.
Calderhead—James Hollingsworth, Magrath.
Bay River—Alan Gibson, Ramsay.
Medicine Hat—Lester Francis, Alton.
West Calgary—J. W. Laist, Crossfield.
East Calgary—Sydney Thorpe, Erika.
Victoria—Marjorie Marler, Camrose.
Battle River—Wilbur Dodds, Bawdy.
East Edmonton—Vera Carson, Nampa.
West Edmonton—Carroll Way, Hilda.
Red Deer—Donald Campbell, Elvira.
Strathcona—Myrtle Krufting, E. R. No. 1, Ponoka.

EVA M. PERL.

Junior Branch Secretary.

PROGRAM COMPETITIONS

Would you welcome one more suggestion for making your meetings interesting? How about putting on a program competition?

A short time ago an article appeared in one of the local papers, giving a complete program for such a contest. Those of you who are in search for new suggestions and novel ideas, I am sure will appreciate this suggestion. The competition will, I am confident, stimulate much interest in good programs for future meetings.

Two captains should be chosen from your group, who will each choose sides for the duration of the contest. Each member will be expected to contribute a song, recitation, speech, joke, etc., to the program, one member from each side being called on alternately. Marks will be given for each contribution, and at the end of the contest, the side having the highest total will be the winner. The losing side will then be expected to banquet the winning side.

The "Schedule of Marks" as prepared by the Junior Local mentioned above, is as follows:

	Marks
A new member (present or absent)	10
Speech on current topic	80
Speech on a literary or historical subject	50
Song	50
Joke or story	20
Instrumental	40
Accompaniment	25
Recitation (not less than 15 lines)	25
Play (each player who actually takes part), each	20
Pantomime (action), each	25
Impromptu debate, each	10
Prepared debate, each	40

A good plan for choosing partners would be to have the ladies retire behind a drawn curtain and the gentlemen then bid on the ladies' feet.

Another way would be to have the ladies walk slowly behind a drawn sheet, and the gentlemen bid on their shadows.

A very jolly evening can be spent in this way, and can be planned for every three or six months.

EVA M. PERL.

Junior Branch Secretary.

The Constituencies in Convention

PONOKA OPPOSES FUSION.

Resolutions were passed at the annual convention of the Ponoka U.F.A. Provincial Constituency Association, held in Ponoka on Oct. 14th, approving the stand taken by the U.F.A. members in the House of Commons, and opposing any amalgamation with any political party that would destroy the identity of the group as now constituted. Another resolution regretted the action taken by the Provincial members in connection with the seasonal indemnity, and asked those to retire the amount to the Province. The convention went back to the Local for discussion a resolution which urged the reduction of the amount of the regular indemnity.

WARNER PROVINCIAL CONSTITUENCY.

The annual convention of the Warner U.F.A. Provincial Constituency Association, held in Foremost on Oct. 11th, passed a resolution asking the Provincial Government to take charge of the affairs of any solvent farmer who requested them to do so, guaranteeing or paying all outstanding indebtedness, and collecting repayment in a series of thirty-year payments, including interest. The resolution further suggested that in order to make repayment possible, a seasonal rate of interest on overdue amounts should be arranged. Other resolutions pressed for a long term loan department to be established by the Dominion Government, and asked for an amendment of the Banking Act to allow chattel mortgages to be given on growing crops, in order to help farmers to finance their spring and summer work.

The new officers elected are A. H. Stebbins, president; Wm. A. Merriam and Mrs. Burnham, vice-presidents; Henry Bye, Messrs. Chisholm, Braykel and John McPherson, directors.

M. J. Conner, M.L.A., and L. H. Jellett, M.P., addressed the convention, the former dealing chiefly with the Drought Relief Act, and the latter with the Crow's Nest Pass agreement.

New Sew-How Raisins,
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This is a rate of 17c. per lb. and a new low price.

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NO NEW POLITICAL PARTY.

A resolution passed by the Stettler U.F.A. Provincial Constituency Association, in convention in Stettler on Oct. 10th, re-affirmed the adherence of the association to the principle of group organization, and of co-operation between economic groups, and deprecated any attempts to form a new political party or bring about any affiliation between the U.F.A. representatives in Parliament and any political party. Other resolutions asked that a reduction in freight rates on seed and feed be allowed and that the situation brought about by the district through a short crop should be relieved even to the extent of the declaration of a moratorium by the Government, if necessary. The convention recommended the payment of an annual salary to members of the Legislature. A constitutional amendment made it possible for Locals who had not paid membership dues to the association to obtain representation at the provincial constituency convention by sending one delegate. The delegates voted a resolution of thanks to A. I. Sanders, M.L.A., for his account of the work done by the Legislature.

President Wood spoke before a large audience in the evening, dealing with the fundamentals of the organization.

J. E. Brown was elected president; Mrs. R. Price, vice-president; Mrs. Barnett, Messrs. Grant, Taylor, Armstrong, McKay and Meyers, directors.

HAND BILLS CONVENTION.

The annual convention of the Hand Bills Provincial Constituency Association, held in Calgary on Oct. 11th, heard addresses from G. A. Purser, M.L.A., and E. J. Garland, M.P. Of several resolutions on the resolution of the day, suggesting a return of \$100 of the amount, was lost on being put to the vote, and the others were tabled.

RED DEER CONVENES NOV. 22ND.

The annual convention of the Red Deer U.F.A. Federal Constituency Convention will be held in Red Deer on Nov. 22nd and 23rd. The basis of representation to the convention on Nov. 22nd will be one delegate for every ten members or major portion thereof based on the paid up membership to the Red Deer Federal Constituency Association for the year 1931. The representation on Nov. 23rd will be based on the paid up membership in the U.F.A. Provincial organization for 1931. New Locals may have their representation on their 1932 membership.

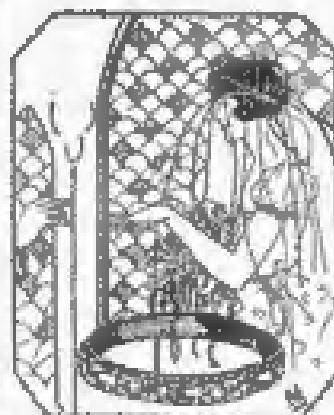
The program for the first day includes the president's and secretary's reports, address by Alfred Speakman, M.P., address by Wm. Irvine, M.P., on the Douglas system of credit, election of officers for the coming year, and resolutions. On the second day resolutions and general U.F.A. work will be taken up, and there will be addresses by President Wood and Geo. Beyington, if they can be procured.

COCHRANE CONVENTION

The annual convention of the Cochrane U.F.A. and U.F.W.A. District Association will be held in the Community Hall, Sampson, on Monday, November 13th, beginning at 10 a.m.

The series of articles by Hon. J. E. Brown on "The Problem of the Natural Resources," will be resumed in the next issue of "The U.F.A." The Dominion Government and the Premiers of the Prairie Provinces will confer on this question at Ottawa on November 15th.

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"Wedding Bells" Wedding rings are made in 18 kt. gold, 18 kt. white gold and solid platinum. The prices range from \$12.50 to \$40.00.

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Swimming Pool in Connection.

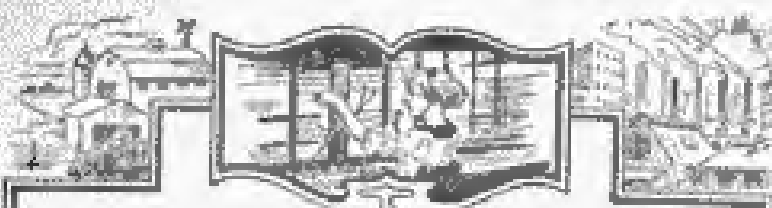
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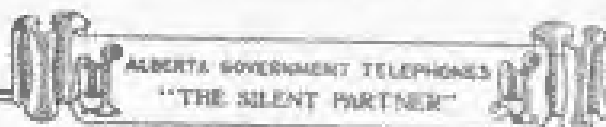
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A necessity in every well-appointed farm home.

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ARE YOU MAKING FULL USE OF IT?**

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Highest Prices for WHEAT by Hedging

Continuous Daily Quotations
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Edmonton Beer and the Pure Food Law

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Extreme care is used in arriving at the limit of cleanliness in the brewing process. The materials used are the purest and best obtainable and are blended into a beer mild beyond criticism and rich beyond comparison.

**The Edmonton Brewing and
Malting Co. Ltd.**
EDMONTON, ALBERTA

PINCHER CREEK FARMERS GRASP PRACTICAL PLAN OF CO-OP- ERATIVE MARKETING

(Continued from page 1)

Many farmers receive less than cost of production for the products they have to sell, even during periods when sellers may be delivering handsome dividends to their shareholders.

Saving on Twelve Cows of Cattle.

The same situation by middlemen is true. For instance, the agents of the packers, or drove buyers, stationed throughout the country are paid a salary or commission to collect livestock and deliver it, and, incidentally, competitive buying is not usually very keen at country points. But the farmer can ship his own stuff today to the large commission markets, and save the commissions or salaries of the drovers. Last month a group of our farmers collected twelve cows of cattle into one consignment and made more than \$1000 in co-operative marketing.

To return to the definite plan of co-operation which has been adopted by the Pincher Creek Farmers it may be of interest to note that the Co-operative Association very quickly obtained considerably more than the 200 shares necessary to the provision of the share capital, which has been raised by the sale of 170 shares to the members of the U. F. A. Local in the district.

Terms of Contract.

The contract signed by each member is for a period of five years. It includes all the producers' products (with the exception of wheat) which the association can handle. For the period of five years he must sell all of the products specified in the contract through the Association, with the exception of those required for his own use, and those previously contracted for, of which a memorandum must be attached to the agreement.

If the producer is offered a price for his products in excess of the price paid by the Association, the offer must be turned over to the Association. If he fails to deliver all the products he has contracted to deliver, apart from those specifically exempted, the producer must pay to the Association 50 per cent. of the value of all products sold or delivered by him to the Association during a period of twelve months prior to each breach of the contract; or, if the producer has been shipping for a period of less than twelve months, 25 per cent. of the value of the products delivered to him during the period. In no case, however, shall the sum be less than \$250. The Association is also entitled to obtain an injunction to prevent further breach of the contract, and to a decree for specific performance of the terms of the agreement. The Association must, however, give its consent to a member to sell products through other channels than the Association.

Not Returns to Members.

Each member will receive from the Association the net amount received for his products, less a share of the costs and expenses of the Association proportionate to the producer's annual total business with the Association. Irrevocable allowances for depreciation of plant and equipment, and certain other deductions, will be made. The producer's surplus due to the U. F. A. Local of which he is a member will also be included in the sum deducted from the returns to the producer, and also a further reduction payable, not to exceed 10 per cent. of the gross sale price of the products as the association may deem necessary to provide for a reserve fund.

Members of "The U. F. A." who wish to obtain complete copies of the contract may obtain them by writing to the manager of the Association, who will be glad to give any other information that may be desired by mail, by other means, or in person in this marketing plan.

The officers of the Association are: president, H. G. Clark, M.L.A.; vice-president, L. Thomas; secretary, C. Duffield; managers, D. A. Burrows.

Some Questions and Answers.

What price will be paid to the farmer for his products, such as Timothy Hay?

The farmer will receive the full selling price received, less the cost of doing business. We act, for illustration, say the expense of doing the business will not exceed one dollar a ton. The farmer will deliver his hay to the Association. They will sell it and the grower will get the re-sale price less one dollar a ton.

Why does the contract run for five years instead of one year?

One year is too short a time in which to organize and get the maximum return of a selling or marketing organization. More we

BOARD OF GRAIN COMMISSIONERS FOR CANADA

IMPORTANT NOTICE**FARMERS AND OTHER SHIPPERS OF GRAIN**

desiring information as to whether the parties to whom they are delivering their grain have agreed for a license and furnished a bond or not, or as to other information are requested to deliver a note or note book to the Board of Grain Commissioners at 204 W. Bank Street.

An inventory of the given product, item and delivery information is hereby being furnished.

By ORDER OF THE BOARD

Port William Ont.
Sept. 24th 1922

R. Betherington
Secretary

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withed entirely by children . . . It is the East against the West."

Answer to Question 34.—I used some such words in reference to the attitude of the Dominion Government and certain individuals toward the Wheat Board legislation.

Question 35.—How do you reconcile the foregoing statements with the fact that the legal opinion of the crown was in direct accord with that of your own legal department?

Answer to Question 35.—If you refer to the opinion of the law officers of the crown that the Dominion Government did not have power to give a Wheat Board the wider power than the BNS Board had, I do not try to reconcile my words to that opinion as all we the two had no relation to each other.

If you refer to the opinion of the same law officers that practically this power could be given through supporting legislation of the Province, my words still had no direct relation to that opinion.

My words had reference to the attitude of the Government toward the Wheat Board.

Question 36.—Given with a spread of five cents between No. 1 and No. 2 Wheat, and of ten cents between No. 2 and No. 3, one measured bushel of wheat testing 44 lbs. per measure, when mixed with six measured bushels of No. 3 wheat testing 47 lbs. per measure, will bring the lot to test 28 lbs. per measure, thereby grading No. 2 and advancing by 51c. the market value of the whole . . . this amount representing the mixing value of 44 lbs. of highest No. 1. . .

Please state wherein the proposed Government Wheat Board plan, endorsed by our Convention, would serve to producers the millions of dollars annually absorbed by tolls and speculators in thus converting our virgin grain into what is termed "skinned grades."

Answer to Question 36.—Your Lord seems to have information in regard to millions of dollars being absorbed by tolls and speculators through converting "virgin grades" into "skinned grades." If you have information that may lead to the correction of such an evil, I would suggest that by all means you give it to the organization and to the public. I regret that I am not in position to render this service. I would suggest, however, that tolls do not convert "virgin grades" into "skinned grades," but that they convert wheat into flour.

The Wheat Board has not intended primarily to deal with the problem of skinned grades, but I do not believe this position was carried on very extensively during the operation of the old Wheat Board.

Question 37.—Who secured these tremendous mixing values in the thousands bushels of grain annually marketed through the Saskatchewan Co-operative Elevator Company and the United Grain Growers, Ltd.?

Question 38.—What enabling act or supplementary legislation is required to protect the stockholders of these two groups these mixing values?

Question 39.—What legislation is required to secure a re-organization of the Saskatchewan Co-operative Elevator Company and the United Grain Growers whereby they may be converted into a farmer-owned, farmer-controlled, co-operative marketing agency founded on a sound business basis and free from political entanglement?

Answers to Questions 37, 38 and 39.—I am not in possession of information in regard to these matters.

Question 40.—In the late U.F.A. Convention when authorized that was granted to those favoring the Wheat Board plan endorsed, why were the opposition restricted to three minutes for each individual speaker?

Answer to Question 40.—Assuming that your statement is correct, I would call your attention to the fact that the Convention itself decides on the time that shall be allotted to speakers on any question. Only the Convention can give its reasons.

Question 41.—Why has no effort been made to establish a sample market on the Winnipeg Grain Exchange whereby producers may receive a fair proportion of the mixing value of their superior hard grain?

Answer to Question 41.—Efforts have been made to establish a sample market on the Winnipeg Grain Exchange but so far without results. A sample market has been open at Fort William for about two years, but I am informed that very little use has been made of it.

Question 42.—Do you favor the establishment of such a sample market?

Answer to Question 42.—I am not opposed to it.

Question 43.—Did the late Wheat Board plan include such a market?

Answer to Question 43.—The Wheat



PURITY FLOUR

"More Bread and Better Bread" and Better Pastry, too.
USE IT IN ALL YOUR BAKING



Buy Productive Cattle



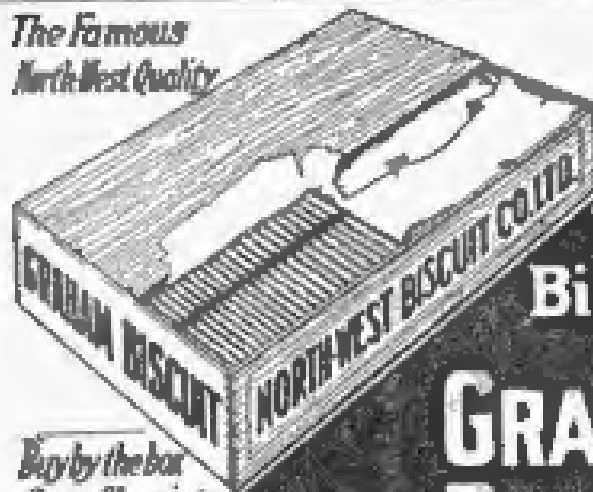
A PEDIGREEN cow may be valuable, but the wise farmer makes sure she is from a productive strain—it is an important point. Keep good stock, either the best grade cattle or pure bred—they will pay you well in the long run.

THE ROYAL BANK OF CANADA

FORTY-ONE BRANCHES IN ALBERTA

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*The Famous
North-West Quality*



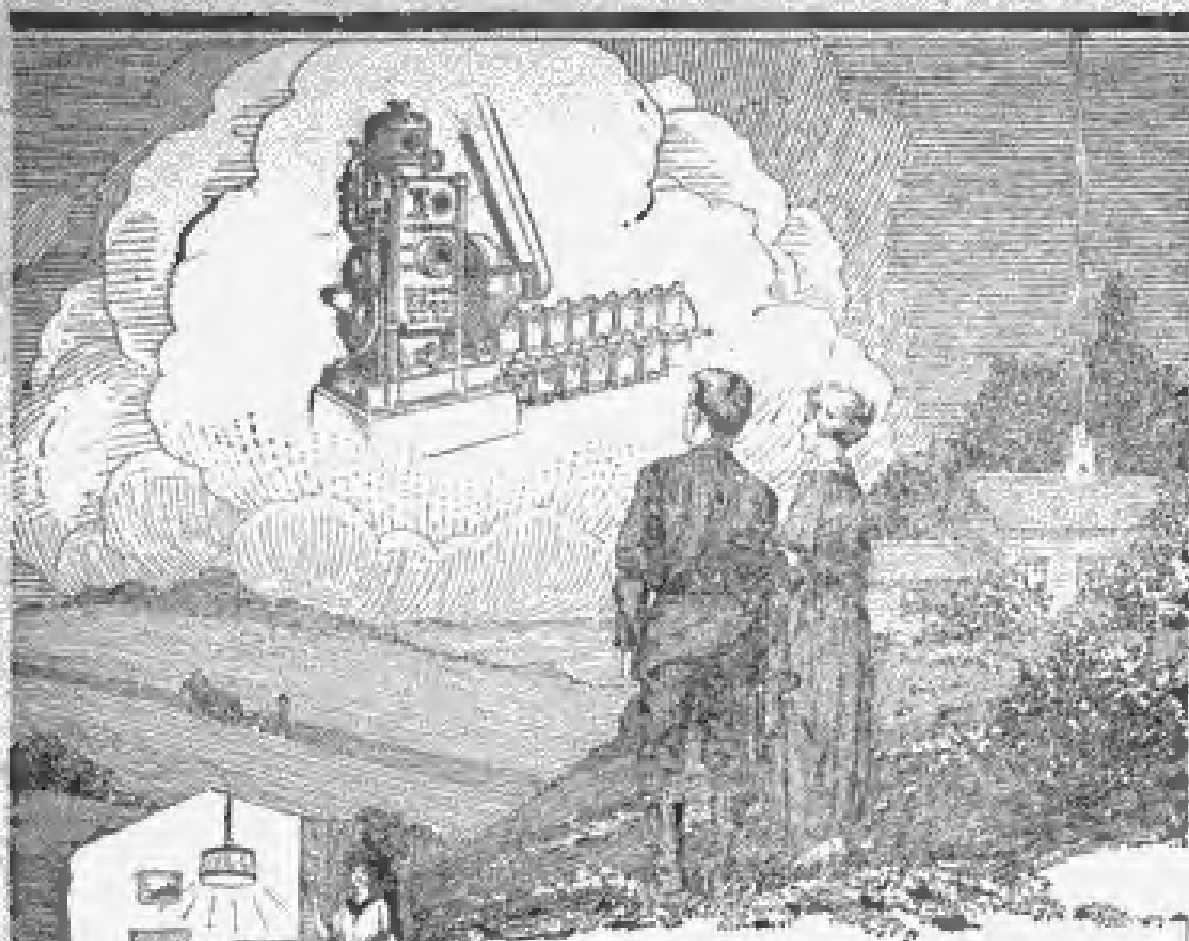
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You have pictured all the modern labor saving appliances—how the electric unit would save many steps and assure a cool kitchen on muggy days—running water in the house, a bathroom, an electric washing machine to do away with the back-breaking labor of the old wash tub and rubbing board. You have seen other houses kept clean and healthful with little effort by the electric cleaner.

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